## THE ROAD TO HOME OWNERSHIP



## STEP 1 DO YOUR 'HOME' WORK

**GATHER** your financial information (recent tax returns, financial statements, pay stubs).

**DETERMINE** how much home you can afford, amount needed for down payment and closing costs.

**GET** pre-approved. Work with a lender to obtain a pre-approval letter. This will help during the negotiation phase.

## STEP 2 FIND YOUR DREAM HOME

RESEARCH areas and neighborhoods of interest.

**CONNECT** with a real estate agent — who will help you to search smarter, not harder.

**FINALIZE** the offer with all parties' signatures and earnest money.

## STEP 3 FROM CONTRACT TO HOME CLOSING

**ALLOW** time for underwriting, title search, survey and appraisal.

SHOP for homeowner's insurance.
PLRN your move.



SCHEDULE final walk-through and closing.

CLOSE the transaction at the title company.

TAKE the keys. Once funding has occurred, you are now a proud homeowner...

**WELCOME HOME!** 



Contact Mortgage Lending for details.

